

CINDY LEVINE



Cindy is a Certified Executive Coach and Talent Advisor who partners with organizations to build leadership capacity relevant for today's complex business world. As executive coach, Cindy promotes C-level and high potential leaders to become high impact contributors and self sustaining leaders – Innovators, Collaborators, Adaptors, Engagers; Self-Aware, Present. As advisor, she works with organizations to implement strategic and cultural change, build organizational and operating capacity, and strengthen teams.

Cindy brings to her coaching and advisory relationships 'C suite' leadership and operating experience developed in a successful twenty-five year career transforming dynamic financial service businesses in start up, turnaround, growth and M&A situations. As Chief Operating Officer (COO) for JPMorgan US Private and high profile Investment Banking businesses, Cindy earned a reputation for innovating change, motivating teams and achieving results. Throughout her career, Cindy coached and mentored high potential colleagues and designed and implemented sales, team building and leadership programs. In the Private Bank, Cindy co-founded Private Bank University – the learning and development initiative which successfully changed culture, build sales skills and developed teams for the 300 person US sales force. She has a track record of coaching senior leaders to build effective teams and to align strategy, talent and operations for maximum impact.

Today, Cindy works with senior executives and high potential leaders in a variety of industries including financial services, private equity, technology, telecom and media, retail and nonprofit. She recently designed and delivered 'Own Your Development' - a learning series for TD Bank's high potential women. A partial list of clients includes TD Bank, ESPN, Yahoo!, Equinix, Burberry USA, Consumer Reports, and Museum of Arts and Design.

A champion for emerging leaders, Cindy is completing a study that looks at how Gen Y women define leadership and how companies can maximize the impact of these future leaders. She also leverages her operating background and coaching to work with social impact leaders to scale their social enterprises and build leadership competencies through fellow-based programs like Echoing Green and Draper Richard Foundation.

Cindy holds a Masters in Economics Development from John Hopkins University School of Advanced International Studies and a Bachelors of Arts from Mount Holyoke College. She is accredited by the International Coach Federation and certified by the Hudson Institute of Santa Barbara. She lives in New York City with her husband.

REPRESENTATIVE ASSIGNMENTS:

Senior Sales Vice President (Global Data Storage Provider): Coached to build team leader, delegation and collaboration skills during a period of revenue pressure, growth through acquisition and wholesale change to sales delivery model.

Vice President (Fortune 500 Media Company): Coached to develop emotional intelligence, interpersonal and communication effectiveness to expand leader impact on team and influence with peers and senior management.

Director (Global Retailer): Coached a high potential with newly expanded team management and international business responsibilities included executive presence and influencing skills.